

Affective Consequences of Unethical Behavior
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2011-2012 Zicklin Center Faculty Funding Research Project

Models of unethical decision making typically assume that unethical behavior triggers negative emotions (e.g., guilt, shame, anxiety). In some cases, however, unethical behavior may trigger positive affect.

We conducted a pilot study and found that participants who over-stated their performance later reported higher positive affect (and no negative affect) than those who did not. We plan to conduct follow-up experiments to disentangle competing explanations and identify boundary conditions for this finding.